GENERAL

1967 ford mustang 67 fastback collector car price acaa

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Introduction

When the roar of a V8 engine and the sleek silhouette of a classic American muscle car cross paths, few vehicles capture the imagination quite like the 1967 Ford Mustang. Among its many iterations, the 67 Fastback stands out as a true icon of automotive design and performance. Today, collectors and enthusiasts alike are eager to understand the **1967 ford mustang 67 fastback collector car price acaa**and what drives its value in the high stakes world of classic car auctions. This comprehensive guide will walk you through the history, rarity, certification, market trends, and practical tips for buying, maintaining, and restoring this legendary machine.

The 1967 Ford Mustang 67 Fastback: A Classic Icon

Brief History of the Mustang

The Ford Mustang was first unveiled in 1964, quickly becoming a cultural phenomenon that defined the pony car segment. By 1967, the Mustang had already earned a reputation for its aggressive styling, potent engine options, and affordability. The 1967 model year was a pivotal moment, as Ford introduced a host of updates that solidified the Mustang's legacy.

1967 Model Year Significance

In 1967, the Mustang was officially split into two distinct bodies: the hardtop coupe and the fastback coupe. The fastback variant, often referred to as the 67 Fastback, was introduced to provide a more aerodynamic silhouette and a more dramatic rear slope. This body style was produced in limited numbers, making it a coveted choice for collectors who appreciate exclusivity and design refinement.

Fastback Design

The 67 Fastback's distinctive roofline, sloping rear window, and streamlined trunk created a look that was both aggressive and elegant. The fastback's lower hood line and smooth transition to the trunk gave the Mustang a more athletic stance, while the signature "Ford" emblem on the grille and the iconic "S" logo on the rear panel added to its visual appeal. The combination of style and performance cemented the 67 Fastback's status as a timeless classic.

What Makes the 67 Fastback a Collector's Treasure

Performance Specs

The 1967 Mustang 67 Fastback was offered with a range of powerful engines, from the 170 cid V8 to the legendary 428 cid Windsor V8. Enthusiasts often favor the 428, which delivered up to 385 horsepower and 425 lb ft of torque. Coupled with a lightweight body and a well tuned suspension, the 67 Fastback was capable of impressive acceleration and spirited handling—attributes that continue to attract performance oriented buyers.

Exterior and Interior Features

Exteriors of the 67 Fastback were typically finished in bold colors such as "Red Hot," "Cobalt Blue," or "Sunset Orange," all of which remain highly sought after. Inside, the cabin featured comfortable seats, a classic steering wheel, and a simple yet functional dashboard layout. Modern restorers often preserve these original elements to

maintain authenticity, which in turn boosts the car's market value.

Limited Production and Rarity

Only about 1,500 units of the 67 Fastback were produced in 1967, a stark contrast to the more common hardtop coupe. This limited production run, combined with the fastback's distinctive styling, creates a scarcity that collectors prize. Rarity is a key driver of value in the classic car market, and the 67 Fastback exemplifies how limited numbers can translate into higher prices.

Understanding the ACAA Certification and Its Impact on Value

What is ACAA?

The American Classic Automotive Association (ACAA) is a renowned organization that provides certification for classic vehicles, ensuring they meet specific authenticity and condition standards. ACAA certification is widely respected among collectors, dealers, and auction houses, as it offers a third party verification of a car's provenance and quality.

How ACAA Certification Affects Price

When a 1967 Mustang 67 Fastback carries ACAA certification, buyers gain confidence in its authenticity and condition. Certified cars often command a premium—sometimes 10% to 20% higher—because the certification reduces uncertainty and protects against fraud. For a vehicle already valued for its rarity, ACAA certification can be the decisive factor that elevates its market appeal.

The Process of Obtaining ACAA for a Mustang

Acquiring ACAA certification involves a thorough inspection by a qualified appraiser, who verifies original parts, documentation, and overall condition. The appraisal includes a detailed report, photographs, and a certificate of authenticity. Owners who invest in ACAA certification demonstrate their commitment to preserving the Mustang's legacy and can enjoy increased resale value and peace of mind.

Market Trends: 1967 Mustang Prices Over Time

Historical Price Trends

Over the past decade, the value of the 1967 Mustang 67 Fastback has seen a steady appreciation. In 2015, a well maintained example might fetch between $70,000 and $90,000 at auction. By 2023, prices for pristine, ACAA certified models can exceed $150,000, reflecting the growing demand for classic American muscle cars and the increasing scarcity of original fastbacks.

Current Auction Results

Recent auction data shows that 1967 Mustangs with original paint, a complete set of factory parts, and ACAA certification frequently sell for the upper end of the market range. For example, a 1967 Mustang 67 Fastback with a 428 V8, original "Red Hot" paint, and ACAA certification sold for $175,000 at a major auction house last year. These results illustrate how meticulous restoration and documentation can significantly boost a vehicle's price.

Factors Influencing Price

- Condition: The better the mechanical and cosmetic condition, the higher the price.
- Originality: Original parts, paint, and documentation increase value.
- Provenance: A documented ownership history adds credibility.
- Market Demand: Current trends in collector interest affect pricing.

- Certification: ACAA and other reputable certifications command a premium.

Key Considerations When Evaluating a 1967 Mustang 67 Fastback

Condition and Originality

When assessing a 1967 Mustang, examine the body, paint, and interior for signs of wear, corrosion, or replacement parts. Original doors, fenders, and trunk panels should be present. Restorations that use period accurate materials and techniques are more likely to retain or increase value.

Documentation and Provenance

Original title, service records, and a well maintained logbook provide evidence of the car's history. Provenance that traces the vehicle back to its original owner or a reputable dealership can add significant value, especially for collectors seeking authenticity.

Engine and Mechanical Integrity

Inspect the engine's condition, oil life, and any modifications. A 428 V8 in good running order, with minimal modifications, is more desirable than a heavily altered or non original engine. Verify the drivetrain, brakes, and suspension for any aftermarket upgrades that could affect performance or authenticity.

Paint and Body Condition

Original paint is a critical factor. Look for consistent color, finish, and proper paint layers. Minor scratches or dents are acceptable if they are original, but extensive bodywork or non original paint jobs can reduce value. A well documented restoration that preserves the original paint job is highly prized.

How to Buy a 1967 Mustang 67 Fastback

Trusted Dealerships and Auction Houses

Reputable classic car dealers and auction houses—such as Barrett-Jackson, Mecum, and RM Sotheby's—often feature certified Mustangs. These venues provide expert appraisal, detailed condition reports, and a secure buying process.

Online Marketplaces and Forums

Platforms like Hemmings, ClassicCars.com, and the Mustang Forum offer listings with detailed photos and seller information. While convenient, buyers should verify authenticity through third party inspections before finalizing a purchase.

Inspecting the Car Before Purchase

1. Schedule a pre purchase inspection with a certified classic car appraiser.
2. Request a full service history and any restoration documentation.
3. Verify the car's VIN against its title and any existing certifications.
4. Check for original parts, paint, and documentation.
5. Consider a test drive to assess mechanical performance.

Financing Options

Financing a classic car can be challenging, but several options exist: classic car loans from banks, specialized lenders, or dealer financing. Some lenders offer lower interest rates for well documented, certified vehicles, recognizing their stability as an investment.

Maintaining and Restoring a Classic Mustang

Routine Maintenance

Regular oil changes, brake inspections, and tire maintenance are essential. Because classic cars often use older components, it's important to keep the engine, transmission, and suspension in good working order to preserve reliability and value.

Restoration Best Practices

When restoring a 1967 Mustang, aim to use original or period accurate parts. Keep meticulous records of all work performed, and consider obtaining ACAA certification after restoration to validate the authenticity and quality of the project.

Parts Sourcing and Cost

Original parts can be sourced from specialty suppliers or reclaimed from other Mustangs. While the cost can be high—especially for rare items like the 428 V8—investing in quality parts ensures long term durability and maintains the car's historical integrity.

FAQs About 1967 Ford Mustang 67 Fastback

What is the average price of a 1967 Mustang 67 Fastback today?

Prices vary widely based on condition, originality, and certification, but a well maintained, ACAA certified example

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